

**ARIZONA HEALTH CARE COST CONTAINMENT SYSTEM
REQUEST FOR QUOTE**

Contract No: YH08-0060
 Issued by: AHCCCS
 Contracts and Purchasing
 701 E. Jefferson Street – MD 5700
 Phoenix, AZ 85034

Type of Solicitation: Request for Quotations

Subject of Solicitation: Healthcare Video Casting

Term of Agreement: From Date of Award through
 December 31, 2008.

I. SOLICITATION

A quotation for providing the services described herein will be received at the issuing office (above) until 3:00 P.M. MST on January 31, 2008. Questions may be directed to: Jamey Schultz, Contracts and Purchasing, Phone: (602) 417-4629; E-mail: Jamey.Schultz@azahcccs.gov; Fax: (602) 417-5957. **Late submissions will not be accepted.**

TABLE OF CONTENTS

A. SOLICITATION, OFFER AND AWARD FORM.....2	D. UNIFORM INSTRUCTIONS TO OFFERORS 10
B. PRICING & PAYMENT3	E. REPRESENTATIONS & CERTIFICATIONS..... 15
C. SCOPE OF WORK, QUALIFICATIONS, EVALUATION FACTORS & SPECIAL PROVISIONS6	F. ATTACHMENT A: INSURANCE SPECIFICATIONS & INDEMNIFICATION CLAUSE 18

2. Read this entire document so you understand the terms and conditions of any purchase order that may be awarded to you.
 - 2.1 The following helps you understand what will be expected of you:
 - Pages # 6-9 contain the scope of work and other requirements.
 - Page # 1 contains the instructions for submission.
 - 2.2 The following are the pages required to be responded to and submitted as your response. For your proposal, submit as instructed:
 - Page # 2 . Provide all information required on the Offer and Acceptance. Be sure to sign the Offer and Acceptance, or your response will not be accepted.
 - Page # 3 . Enter your pricing as requested on the form.
 - Pages # 15-17 . Provide information requested in representations, certifications and other statements of offerors.
3. Please send your response by fax, mail or courier. E-mail submissions will only be accepted if a scanned electronic signature on the Offer and Acceptance is included with your submission. All offers must be received prior to 3:00 P.M. MST, January 31, 2008, and sent to: Jamey Schultz, Senior Procurement Specialist, e-mail: Jamey.Schultz@azahcccs.gov.

AHCCCS
 Contracts and Purchasing Section, MD 5700
 701 East Jefferson
 Phoenix, Arizona 85034

Late submissions will not be accepted.

OFFER (Must be fully completed by Offeror and signed to assure it is a valid offer)

The undersigned Offeror hereby agrees, if this offer is accepted within 90 days of the offer due date, to provide all services in accordance with the terms and requirements stated herein, including all applicable attachments, amendments, and negotiations (if any).

NAME OF OFFEROR: _____

PHONE: _____

ADDRESS: _____

CITY/STATE: _____

ZIP CODE: _____

NAME OF PERSON AUTHORIZED TO SIGN OFFER (print):

TITLE: _____

OFFEROR'S SIGNATURE (must be signed now):

DATE: _____

AWARD (To be completed by AHCCCS)

Your Offer is hereby accepted. You are now bound to sell materials and services based upon this solicitation, including all terms, conditions, specifications, amendments, etc., and the Vendor's Quotation as accepted by the State.

This agreement shall henceforth be referred to as agreement number _____. You are cautioned not to commence any billable work or provide any material or service under this agreement until you receive a signed copy.

NAME OF AHCCCS CONTRACTING OFFICER: Michael Veit DATE: _____

SIGNATURE OF AHCCCS CONTRACTING OFFICER: _____

PRICING AND PAYMENT

1. METHOD OF COMPENSATION

The Vendor will be reimbursed based on the prices established by the agreement. The reimbursement ceiling for services provided during the term of this agreement shall not exceed the quoted rate for services requested.

2. PRICES

Once accepted by AHCCCS, the all-inclusive fixed prices shall not be adjusted unless AHCCCS alters the total volume of services to be performed by the Vendor. Stated prices are subject to the availability of funds and are for the full term of the agreement (i.e., the initial term and any extensions).

Rates should be quoted at under \$100 per day per actor and as a percentage for casting. These are all-inclusive fixed prices. Any amount charged that is not disclosed at the time of quote shall not be paid.

- 2.1 For the period of this contract, the contractor shall provide services at the following rates:

Daily Rate for Actors \$_____

Percentage of Actors' Daily Rate for Casting %_____

- 2.2 Prompt Payment Discount _____% of payment, if made within _____ days of receipt of invoice.

PRICING AND PAYMENT**3. INVOICES**

By the twentieth (20) day of each month following provision of services the Vendor shall submit invoices to AHCCCS for work that has been performed in accordance with contract terms and conditions and accepted by AHCCCS. The Vendor shall submit two (2) copies of the invoices. The Vendor's invoices shall be submitted to:

AHCCCS
Accounts Payable, MD 5400
701 E. Jefferson
Phoenix, Arizona 85034

Each invoice shall provide the following information, as applicable:

- contract number
- description of services performed
- name of AHCCCS contact person for this agreement
- date(s) and time(s) services were performed

Each invoice shall have adequate supporting documentation attached to allow proper expense reimbursement.

4. PAYMENTS

AHCCCS will pay the Vendor within thirty (30) working days of receipt of Vendor's invoice for work performed, provided it includes required information and supporting documentation. Failure to submit invoices within ninety (90) working days after providing services may result in payment denial by AHCCCS.

5. UNACCEPTED WORK

Any work performed by the Vendor that AHCCCS does not accept shall not be compensated by AHCCCS. At AHCCCS' option, the Vendor may be required to redo substandard work to bring it into conformance with acceptable standards.

PRICING AND PAYMENT**6. MAILING OF PAYMENTS**

The vendor shall state below, the address to which payment should be mailed.

(Contact Person's Name/Title)

(Company Name)

(Street)

(City / State / Zip Code)

7. The vendor shall provide information requested below:

a. Arizona Transaction (sales) Privilege Tax License
Number: _____

b. Federal Employer Identification Number or SSN: _____

8. Company representative to contact for administration purposes:

Name/Title

Street

City / State / Zip Code

Telephone Number

Fax Number

E-mail Address

SCOPE OF WORK, QUALIFICATIONS, EVALUATION FACTORS, AND SPECIAL PROVISIONS**1. SCOPE OF WORK:**

AHCCCS is the single state agency charged with the responsibility of administering the Arizona Medicaid program. The State's Medicaid program operates under a federal Title XIX Section 1115 research and demonstration waiver, delivering a wide array of health care services to enrolled members through prepaid capitated health plans and program contractors. Arizona's Medicaid program operates two distinct programs: 1) the AHCCCS acute program, which provides acute health care and behavioral health care services to Medicaid and SCHIP eligible recipients; and 2) the AHCCCS ALTCS program, which provides acute health care, behavioral health care and long term care services to Medicaid recipients who are at immediate risk of institutionalization. An overview of Arizona's Medicaid program can be found in the *2005 AHCCCS Overview* that is on the AHCCCS web site:

<http://www.ahcccs.state.az.us/publications/overview/2005/contents.asp>.

AHCCCS has received a \$4 million dollar "Transparency: Value Driven Decision Support Tool Box" grant to develop multi-media education as part of the larger \$15 million dollar grant-sponsored Medicaid transformation, electronic health records program. The grant is essentially about making health records transportable, lowering costs, giving patients better access to their health records and information and education about their conditions.

Using funds from the above described federal grant, AHCCCS is soliciting quotes for contractors who can help AHCCCS script, cast, film and edit educational health care videos. The purpose of this Request for Quotations is to solicit quotes for actors to perform in the video productions. The videos would be two to seven minutes each. These videos will be different than many health education videos in that they will be character-driven pieces. Therefore, we will need strong actors, not strong spokespeople. These are non-union, grant-funded jobs. The videos will be shown in a variety of media settings, including DVD format, in the waiting rooms of doctors' offices, on myazhealthandwellness.com, and possibly on access cable programming. It is anticipated that over the next two years, there would be at least 24 videos.

The goal of the multi-media education portion of the grant is to help increase health literacy among AHCCCS members, to increase compliance to doctor's recommendations, and to empower members to self-manage illness.

2. QUALIFICATIONS REQUIRED:

- 2.1 This RFQ is only open to small businesses, as defined in R2-7-101, unless the purchase has been unsuccessfully completed under R2-7-D303, including failure

SCOPE OF WORK, QUALIFICATIONS, EVALUATION FACTORS, AND SPECIAL PROVISIONS

to obtain fair and reasonable prices, or the agency chief procurement officer has made a written determination that restricting the procurement to small business is not practical under the circumstances.

2.2 Qualifications for Actors include:

- 2.2.1 Previous acting experience – stage or TV/film required;
- 2.2.2 Actors may be needed for series of videos, so AHCCCS may ask for their on-going commitment to the project; and
- 2.2.3 Actors of all ages and ethnic backgrounds.

2.3 Vendor shall respond to all questions on page 15 and 16 under “Offeror’s Qualifications.”

3. EVALUATION FACTORS

The evaluation factors are as follows:

- 3.1 The ability to fulfill the requirements stated in the RFQ.
- 3.2 Price

4. SPECIAL PROVISIONS

- 4.1 Arbitration: The Parties to this Contract agree to resolve all disputes arising out of or relating to this contract through arbitration, after exhausting applicable administrative review, to the extent required by A.R.S. § 12-1518, except as may be required by other applicable statutes (Title 41).
- 4.2 Compliance with Applicable Laws: The materials and services supplied under this Contract shall comply with all applicable federal, state and local laws, and the Contractor shall maintain all applicable license and permit requirements.
- 4.3 Confidentiality of Records: The contractor shall establish and maintain procedures and controls that are acceptable to AHCCCS for the purpose of assuring that no information contained in its records or obtained from AHCCCS or others carrying out its functions under the contract, shall be used or disclosed by it, its agents, officers or employees, except as required to efficiently perform duties under the contract. Persons requesting such information shall be referred to AHCCCS. The contractor also agrees that any information pertaining to individual persons shall not be divulged other than to employees or officers of the

SCOPE OF WORK, QUALIFICATIONS, EVALUATION FACTORS, AND SPECIAL PROVISIONS

contractor as needed for the performance of duties under the contract, unless otherwise agreed to, in writing, by AHCCCS.

- 4.4 Employees of the Contractor: All employees of the Contractor employed or in performance of work under this Contract shall be employees of the Contractor at all times and not of AHCCCS. The Contractor shall comply with the Social Security Act, Workers' Compensation laws and unemployment laws of the State of Arizona as well as federal, state and local legislation relevant to the Contractor's business.
- 4.5 Federal Immigration and Nationality Act: The Contractor shall comply with all federal, state, and local immigration laws and regulations relating to the immigration status of their employees during the term of the contract. Further, the Contractor shall flow down this requirement to all subcontractors utilized during the term of the contract. The State shall retain the right to perform random audits of Contractor and subcontractor records or to inspect papers of any employee thereof to ensure compliance. Should the State determine that the Contractor and/or any subcontractors be found noncompliant, the State may pursue all remedies allowed by law, including, but not limited to: suspension of work, termination of the contract for default, and suspension and/or debarment of the Contractor.
- 4.6 Incorporation by Reference: The Uniform Terms and Conditions are incorporated by reference, in their entirety, into this solicitation and are available from the agency Procurement Office or via the internet at:
<http://www.azeps.az.gov/PoliciesDocuments/terms/UTCv7.pdf>
- 4.7 Insurance: The Risk Management Department of the State of Arizona requires insurance in the coverage amounts and in the manner described in Attachment A to this Request for Quotations. Attachment A is part of this contract.
- 4.8 Negotiations: If negotiations are conducted, negotiations shall be conducted with all offerors determined to be in the competitive range or reasonably susceptible for award. Offerors may revise offers based on negotiations provided that any revision is confirmed in writing. Award may be made without negotiations; therefore, offers should be submitted complete and on most favorable terms.
- 4.9 Offshore Performance of Work Prohibited: Due to security and identity protection concerns, direct services under this contract shall be performed within the borders of the United States. Any services that are described in the specifications or scope of work that directly serve the State of Arizona or its clients and may involve access to secure or sensitive data or personal client data

SCOPE OF WORK, QUALIFICATIONS, EVALUATION FACTORS, AND SPECIAL PROVISIONS

or development or modification of software for the State shall be performed within the borders of the United States. Unless specifically stated otherwise in the specifications, this definition does not apply to indirect or “overhead” services, redundant back-up services or services that are incidental to the performance of the contract. This provision applies to work performed by subcontractors at all tiers. Offerors shall declare all anticipated offshore services in the proposal.

- 4.10 Relationship of Parties: The Contractor under this contract is an independent contractor. Neither party to this contract shall be deemed to be the employee or agent of the other party to the contract.
- 4.11 Records: Under A.R.S. § 35-214 and § 35-215, the Contractor shall retain and shall contractually require each subcontractor to retain all data and other records (“records”) relating to the acquisition and performance of the Contract for a period of five years after the completion of the Contract. All records shall be subject to inspection and audit by the State at reasonable times. Upon request, the Contractor shall produce a legible copy of any or all such records at no cost to the State.
- 4.12 Right To Extend: The initial term of the agreement is the date of award through December 31, 2008. The anticipated start date is February 4, 2008. Subject to the availability of funds and acceptable Vendor’s performance, AHCCCS shall have the right to extend this agreement for additional periods with the Vendor’s consent. The total term of the agreement shall not exceed five years or \$50,000. This contract shall terminate when either limit is reached.
- 4.13 Termination for Convenience: The Contracting Officer reserves the right to terminate the contract in whole or in part at any time when in the best interests of AHCCCS without penalty or recourse. The Contracting Officer shall give written notice by certified mail, return receipt requested, to the Contractor of the termination at least ninety (90) days before the effective date of the termination. In the event of termination under this paragraph, all documents, data and reports prepared by the Contractor under the contract shall become the property of and be delivered to the Contracting Officer. The Contractor shall be entitled to receive just and equitable compensation for work in progress, work completed and materials accepted before the effective date of the termination. The cost principles and procedures provided in A.A.C. R 2-7-701 shall apply.

UNIFORM INSTRUCTIONS TO OFFERORS**1. Definition of Terms Used in These Instructions.**

As used in these instructions, the following terms have the following meaning:

- 1.1 “Attachments” means all items required of the Offeror as a part of the Offer.
- 1.2 “Days” means calendar days unless otherwise specified.
- 1.3 “Exhibits” means all items attached as a part of the Solicitation.
- 1.4 “Gratuity” means a payment, loan, subscription, advance, deposit of money, services, or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value is received.
- 1.5 “Offer” means bid, proposal or quotation.
- 1.6 “Offeror” means a vendor who responds to a Solicitation.
- 1.7 “Procurement Officer” means the person duly authorized to enter into and administer Contracts, agreements and make written determinations with respect to the Contract or his or her designee.
- 1.8 “Solicitation” means an Invitation for Bids (“IFB”), a Request for Proposals (“RFP”), or a Request for Quotations (“RFQ”).
- 1.9 “Subcontract” means any Contract, express or implied, between the Vendor and another party or between a subcontractor and another party delegating or assigning, in whole or in part, the making or furnishing of any material or any service required for the performance of the Agreement.
- 1.10 “State” means the State of Arizona and Department or Agency of the State that executes the Agreement.

2. Preparation of Quotation.

- 2.1 Forms. An Offer shall be submitted either on the forms provided in this Solicitation or their substantial equivalent. Any substitute document for the forms provided in this Solicitation shall be legible and contain the same information requested on the forms.
- 2.2 Typed Offer. The Offer shall be typed or in ink. Erasures, interlineations or other modifications in the Offer shall be initialed in ink by the person signing the Offer. Modifications shall not be permitted after the specified due time and date, except as otherwise provided under applicable law.
- 2.3 Evidence of Intent to be Bound. The Offer and Acceptance form within the Solicitation shall be submitted with the Offer and shall include a signature by a person authorized to sign the Offer. The signature shall signify the Offeror’s intent to be bound by the Offer and the terms of the Solicitation and that the information provided is true, accurate and complete. Failure to submit verifiable evidence of intent to be bound, such as an original signature, shall result in rejection of the Offer.
- 2.4 Unit Price Prevails. Where applicable, in the case of discrepancy between the unit price or rate and the extension of that unit price or rate, the unit price or rate shall govern.
- 2.5 Duty to Examine. It is the responsibility of each Offeror to examine the entire Solicitation, seek clarification in writing, and check its Offer for accuracy

UNIFORM INSTRUCTIONS TO OFFERORS

before submitting the Offer. Lack of care in preparing an Offer shall not be grounds for withdrawing the Offer after the Offer due date and time nor shall it give rise to any Agreement claim.

- 2.6 Subcontracts. Offeror shall clearly list any proposed subcontractors and the subcontractor's proposed responsibilities in the Offer.

3. Inquiries.

- 3.1 Solicitation Contact Person. Any inquiry related to a Solicitation shall be directed solely to the Solicitation Contact Person: Jamey Schultz, Senior Procurement Specialist, at 602-417-4629 or by e-mail (preferred) at Jamey.Schultz@azahcccs.gov. The Offeror shall not contact or direct inquiries concerning this Solicitation to any other State employee unless the Solicitation specifically identifies a person other than the Solicitation contact person as a contact.
- 3.2 Submission of Inquiries. The Procurement Officer or the person identified in the Solicitation as the contact for inquiries may require that an inquiry be submitted in writing. Any inquiry related to a Solicitation shall refer to the appropriate Solicitation number, page and paragraph. Do not place the Solicitation number on the outside of the envelope containing that inquiry since it may then be identified as an Offer and not be opened until after the Offer due date and time.
- 3.3 Timeliness. Any inquiry shall be submitted as soon as possible and at least six (6) days before the Offer due date and time. Failure to do so may result in the inquiry not being considered for a Solicitation amendment.
- 3.4 No Right to Rely on Verbal Responses. Any inquiry that results in changes to the Solicitation shall be answered solely through a written Solicitation amendment. An Offeror may not rely on verbal responses to its inquiries.
- 3.5 Solicitation Amendments. The Solicitation shall only be modified by written amendment, signed by the Procurement Officer.
- 3.6 Standards. Any requests for or inquiries regarding standards referenced in the Solicitation shall be referred to the Solicitation contact person.

4. Submission of Offer.

- 4.1 Quote. Each quote shall be submitted to the submittal location identified in this Solicitation.
- 4.2 Solicitation Amendments. Each Solicitation amendment shall be signed with an original signature by the person signing the Offer, and shall be submitted no later than the Offer due date and time. Failure to return a signed copy of a material Solicitation amendment may result in rejection of the offer.
- 4.3 Late Offers. An offer submitted after the exact offer due date and time shall be rejected.

UNIFORM INSTRUCTIONS TO OFFERORS

- 4.4 Offer Amendment or Withdrawal. An offer may not be amended or withdrawn after the Offer due date and time except as otherwise provided under applicable law.
- 4.5 Public Record. Under applicable law, all Offers submitted and opened are public records and must be retained by the State. Offers shall be open to public inspection after award of purchase order is made, except for such Offers deemed to be confidential by the State. If an Offeror believes that information in its Offer should remain confidential, it shall stamp as confidential that information and submit a statement with its Offer detailing the reasons that information should not be disclosed. The State shall make a determination pursuant to the Arizona Procurement Code.

5. Offer Acceptance Period.

An Offeror submitting an Offer under this Solicitation shall hold its Offer open for the number of days after the Offer due dates that is stated in the Solicitation. If the Solicitation does not specifically state a number of days for Offer acceptance, the number of days shall be ninety (90). If a Best and Final Offer is requested pursuant to a Request for Proposals, an Offeror shall hold its Offer open for ninety (90) days from the Best and Final Offer due date.

6. Taxes.

- 6.1 Federal Excise Tax. The State of Arizona is exempt from certain Federal Excise Tax on manufactured goods. Exemption Certificates will be prepared upon request.
- 6.2 State and Local Transaction Privilege Taxes. The State of Arizona is subject to all applicable state and local transaction privilege taxes. Transaction privilege taxes apply to the sale and are the responsibility of the seller to remit. Failure to collect taxes from the buyer does not relieve the seller from his obligation to remit taxes. Offerors are required to provide their Arizona Transaction Privilege Tax Number, if applicable, in the space provided on the Offer and Acceptance Form and provide the tax rate and amount, if applicable, on the Price Sheet.
- 6.3 Evaluation of Offers. All applicable taxes stated in the Offer will be considered by the State when determining the lowest bid or evaluating proposals; except when an Offeror is located outside of Arizona and is not subject to a transaction privilege or use tax of a political subdivision of this State. At all times, payment of taxes and the determination of applicable taxes and rates are the sole responsibility of the Vendor.
- 6.4 Identification of Taxes in Offer. If Arizona resident Offerors do not indicate taxes as a separate item in the Offer, the State will conclude that the price(s) offered includes all applicable taxes.

UNIFORM INSTRUCTIONS TO OFFERORS

7. **Cost of Offer Preparation.** The State shall not reimburse any Offeror the cost of responding to a solicitation.
8. **Certifications, Disclosure and Disqualification.**
- 8.1 **Non-collusion, Employment, and Services.** By signing the Offer and Acceptance Form or other official Agreement form, the Offeror certifies that:
- 8.1.1 It did not engage in collusion or other anti-competitive practices in connection with the preparation or submission of its Offer; and
- 8.1.2 It does not discriminate against any employee or applicant for employment or person to whom it provides services because of race, color, religion, sex, national origin, or disability, and that it complies with all applicable federal, state and local laws and executive orders regarding employment.
- 8.2 **Disclosure.** If the firm, business or person submitting this Offer has been debarred, suspended or otherwise lawfully precluded from participating in any public procurement activity, including being disapproved as a subcontractor with any federal, state or local government, or if any such preclusion from participation from any public procurement activity is currently pending, the Offeror shall fully explain the circumstances relating to the preclusion or proposed preclusion in the Offer. The Offeror shall include a letter with its Offer setting forth the name and address of the governmental unit, the effective date of this suspension or debarment, the duration of the suspension or debarment, and the relevant circumstances relating the suspension or debarment. If suspension or debarment is currently pending, a detailed description of all relevant circumstances including the details enumerated above shall be provided.
- 8.3 **Disqualification.** The Offer of an Offeror who is currently debarred, suspended or otherwise lawfully prohibited from any public procurement activity shall be rejected.
9. **Number or Types of Awards.** Where applicable, the State reserves the right to make multiple awards or to award a Purchase order/agreement by individual line items or alternatives, by group of line items or alternatives, or to make an aggregate award, whichever is deemed most advantageous to the State. If the Procurement Officer determines that an aggregate award to one Offeror is not in the State's best interest, "all or none" offers shall be rejected.
- 9.1 **Prompt Payment Discount.** Prompt payment discounts of thirty (30) days or more set forth in an Offer shall be deducted from the offer for the purposes of evaluating that price.
- 9.2 **Waiver and Rejection Rights.** Notwithstanding any other provision of the Solicitation, the State reserves the right to:
- 9.2.1 Waive any minor informality;
- 9.2.2 Reject any and all Offers or portions thereof; or

UNIFORM INSTRUCTIONS TO OFFERORS

9.2.3 Cancel a Solicitation.

- 9.3 Inception. An Offer does not constitute an agreement nor does it confer any rights on the Offeror to the award of an agreement. An agreement is not created until the Offer is accepted in writing by the Procurement Officer's signature on the Offer and Acceptance Form. A notice of award or of the intent to award shall not constitute acceptance of the Offer.

10. Solicitation Order of Precedence.

In the event of a conflict in the provisions of this Solicitation, the following shall prevail in the order set forth below:

- 10.1 Special Provisions;
- 10.2 Uniform Terms and Conditions;
- 10.3 Statement or Scope of Work;
- 10.4 Specifications;
- 10.5 Exhibits;
- 10.6 Special Instructions to Offerors; and
- 10.7 Uniform Instructions to Offerors.

11. Persons With Disabilities.

Persons with a disability may request a reasonable accommodation, such as a sign language interpreter, by contacting the Solicitation contact person. Requests shall be made as early as possible to allow time to arrange the accommodation.

**REPRESENTATIONS, CERTIFICATIONS AND OTHER STATEMENTS OF
OFFERORS**

1. CERTIFICATIONS, DISCLOSURE, AND DISQUALIFICATION

- 1.1. Non-collusion, Employment, and Services. By signing the offer and acceptance form or other official agreement form, the Offeror certifies that:
- 1.1.1 It did not engage in collusion or other anti-competitive practices in connection with the preparation or submission of its offer; and
 - 1.1.2 It does not discriminate against any employee, applicant for employment, or person to whom it provides service because of race, color, religion, sex, national origin, or disability, and that it complies with all applicable federal, state and local laws and executive orders.
- 1.2 Disclosure. If an Offeror has been debarred, suspended or otherwise lawfully prohibited from participating in any public procurement activity, the Offeror shall disclose that information in its offer. Failure to do so shall result in rejection of its proposal.
- 1.3 Disqualification. The offer of an offeror who is currently debarred, suspended or otherwise lawfully prohibited from any public procurement activity shall be rejected.

2. OFFEROR'S QUALIFICATIONS

Instructions: Using attachments, if necessary, answer the following questions or inquiries. Label your responses under "Offeror's Qualifications" and indicate the question or inquiry being referenced as it appears below.

2.1 Name of company/individual and type of business:

2.2 Number of years company/individual has provided this service:

**REPRESENTATIONS, CERTIFICATIONS AND OTHER STATEMENTS OF
OFFERORS**

2.3 For companies, provide an overview of the company that includes:

2.3.1 Organizational structure:

2.3.2 Number and location of offices:

2.3.3 Number of employees at each location:

3. FIRM'S REFERENCES

Using Attachments, provide at a minimum three (3) professional references, which would demonstrate the offeror possesses an understanding and the experience in providing the required service. References should be verifiable and be able to comment on the Offeror's related experience. At a minimum, please provide the following information for references: company name, contact person's name, address, phone number, and start date and completion date of work. As these references may be checked, insure all information is current, accurate and prior permission to use is obtained from each reference.

**REPRESENTATIONS, CERTIFICATIONS AND OTHER STATEMENTS OF
OFFERORS**

4. OFFEROR'S ORGANIZATION SPECIFICATIONS

Instructions: Complete each item, using attachments where necessary. Attachments shall indicate the item number and heading being referenced as it appears below. Failure to make full and complete disclosure may result in the rejection of your proposal as unresponsive.

- | | | <u>YES</u> | <u>NO</u> |
|------|--|------------|-----------|
| 4.1. | <u>Administrative Agent.</u> Is the Offeror acting as an administrative agent for any other agency, organization, or government? IF YES, ATTACH A DESCRIPTION OF THE RELATIONSHIP IN BOTH LEGAL AND FUNCTIONAL ASPECTS. | | |
| 4.2 | <u>Civil Rights Compliance Data.</u> Has any Federal or State agency ever made a finding of non-compliance with any relevant civil rights requirements with respect to the Offeror's business activities? IF YES, ATTACH AN EXPLANATION. | | |
| 4.3 | <u>Prior Felony Conviction(s)</u> Has the Offeror, its major stockholders, controlling interest, or its officers been the subject of criminal investigations or prosecutions or convicted of a felony? IF YES, ATTACH AN EXPLANATION. | | |
| 4.4 | <u>Suspension Or Exclusion From Federal Program(s).</u> Has the Offeror ever been suspended or excluded from any Federal Government program for any reason? IF YES, ATTACH AN EXPLANATION. | | |
| 4.5. | Have any licenses ever been denied, revoked or suspended or provisionally issued within the past five years? IF YES, ATTACH AN EXPLANATION. | | |

Attachment A: Insurance Specifications and Indemnification Clause

INDEMNIFICATION CLAUSE:

Contractor shall indemnify, defend, save and hold harmless the State of Arizona, its departments, agencies, boards, commissions, universities and its officers, officials, agents, and employees (hereinafter referred to as "Indemnatee") from and against any and all claims, actions, liabilities, damages, losses, or expenses (including court costs, attorneys' fees, and costs of claim processing, investigation and litigation) (hereinafter referred to as "Claims") for bodily injury or personal injury (including death), or loss or damage to tangible or intangible property caused, or alleged to be caused, in whole or in part, by the negligent or willful acts or omissions of Contractor or any of its owners, officers, directors, agents, employees or subcontractors. This indemnity includes any claim or amount arising out of or recovered under the Workers' Compensation Law or arising out of the failure of such contractor to conform to any federal, state or local law, statute, ordinance, rule, regulation or court decree. It is the specific intention of the parties that the Indemnatee shall, in all instances, except for Claims arising solely from the negligent or willful acts or omissions of the Indemnatee, be indemnified by Contractor from and against any and all claims. It is agreed that Contractor will be responsible for primary loss investigation, defense and judgment costs where this indemnification is applicable. In consideration of the award of this contract, the Contractor agrees to waive all rights of subrogation against the State of Arizona, its officers, officials, agents and employees for losses arising from the work performed by the Contractor for the State of Arizona.

This indemnity shall not apply if the contractor or sub-contractor(s) is/are an agency, board, commission or university of the State of Arizona.

INSURANCE REQUIREMENTS:

Contractor and subcontractors shall procure and maintain, until all of their obligations, including any warranty periods under this Contract, are satisfied, insurance against claims for injury to persons or damage to property which may arise from or in connection with the performance of the work hereunder by the Contractor, his agents, representatives, employees or subcontractors.

The insurance requirements herein are minimum requirements for this Contract and in no way limit the indemnity covenants contained in this Contract. The State of Arizona in no way warrants that the minimum limits contained herein are sufficient to protect the Contractor from liabilities that might arise out of the performance of the work under this contract by the Contractor, its agents, representatives, employees or subcontractors, and Contractor is free to purchase additional insurance.

A. **MINIMUM SCOPE AND LIMITS OF INSURANCE:** Contractor shall provide coverage with limits of liability not less than those stated below.

1. **Commercial General Liability – Occurrence Form**

Policy shall include bodily injury, property damage, personal injury and broad form contractual liability.

Attachment A: Insurance Specifications and Indemnification Clause

- General Aggregate \$1,000,000
 - Products – Completed Operations Aggregate \$ 500,000
 - Personal and Advertising Injury \$ 500,000
 - Blanket Contractual Liability – Written and Oral \$ 500,000
 - Fire Legal Liability \$ 25,000
 - Each Occurrence \$ 500,000
- a. The policy shall be endorsed to include the following additional insured language: “The State of Arizona, its departments, agencies, boards, commissions, universities and its officers, officials, agents, and employees shall be named as additional insureds with respect to liability arising out of the activities performed by or on behalf of the Contractor.”
 - b. Policy shall contain a waiver of subrogation against the State of Arizona, its departments, agencies boards, commissions, universities and its officers, officials, agents, and employees for losses arising from work performed by or on behalf of the Contractor.

2. Automobile Liability

Bodily Injury and Property Damage for any owned, hired, and/or non-owned vehicles used in the performance of this Contract.

Combined Single Limit (CSL) \$ 500,000

The policy shall be endorsed to include the following additional insured language: “The State of Arizona, its departments, agencies, boards, commissions, universities and its officers, officials, agents, and employees shall be named as additional insureds with respect to liability arising out of the activities performed by or on behalf of the Contractor, involving automobiles owned, leased, hired or borrowed by the Contractor.”

3. Worker's Compensation and Employers' Liability

Workers' Compensation	Statutory
Employers' Liability	
Each Accident	\$ 100,000
Disease – Each Employee	\$ 100,000
Disease – Policy Limit	\$ 100,000

- a. Policy shall contain a waiver of subrogation against the State of Arizona, its departments, agencies, boards, commissions, universities and its officers, officials, agents, and employees for losses arising from work performed by or on behalf of the Contractor.

- b. This requirement shall not apply to: Separately, EACH contractor or subcontractor exempt under A.R.S. 23-901, AND when such

Attachment A: Insurance Specifications and Indemnification Clause

contractor or subcontractor executes the appropriate waiver (Sole Proprietor/Independent Contractor) form.

- B. **ADDITIONAL INSURANCE REQUIREMENTS:** The policies shall include, or be endorsed to include, the following provisions:
1. The State of Arizona, its departments, agencies, boards, commissions, universities and its officers, officials, agents, and employees, wherever additional insured status is required, such additional insured shall be covered to the full limits of liability purchased by the Contractor, even if those limits of liability are in excess of those required by this Contract.
 2. The Contractor's insurance coverage shall be primary insurance with respect to all other available sources.
 3. Coverage provided by the Contractor shall not be limited to the liability assumed under the indemnification provisions of this Contract.
- C. **NOTICE OF CANCELLATION:** Each insurance policy required by the insurance provisions of this Contract shall provide the required coverage and shall not be suspended, voided, canceled, or reduced in coverage or in limits except after thirty (30) days prior written notice has been given to the State of Arizona. Such notice shall be sent directly to and shall be sent by certified mail, return receipt requested.
- D. **ACCEPTABILITY OF INSURERS:** Insurance is to be placed with duly licensed or approved non-admitted insurers in the state of Arizona with an "A.M. Best" rating of not less than A- VII. The State of Arizona in no way warrants that the above-required minimum insurer rating is sufficient to protect the Contractor from potential insurer insolvency.
- E. **VERIFICATION OF COVERAGE:** Contractor shall furnish the State of Arizona with certificates of insurance (ACORD form or equivalent approved by the State of Arizona) as required by this Contract. The certificates for each insurance policy are to be signed by a person authorized by that insurer to bind coverage on its behalf.

All certificates and endorsements are to be received and approved by the State of Arizona before work commences. Each insurance policy required by this Contract must be in effect at or prior to commencement of work under this Contract and remain in effect for the duration of the project. Failure to maintain the insurance policies as required by this Contract, or to provide evidence of renewal, is a material breach of contract.

All certificates required by this Contract shall be sent directly to AHCCCS, Contracts and Purchasing, 701 E. Jefferson St., MD 5700, Phoenix, AZ 85034. The State of Arizona project/contract number and project description shall be noted on the certificate of insurance. The State of Arizona reserves the right to require complete, certified copies of all insurance policies required by this Contract at any time. **DO NOT SEND**

Attachment A: Insurance Specifications and Indemnification Clause

CERTIFICATES OF INSURANCE TO THE STATE OF ARIZONA'S RISK MANAGEMENT SECTION.

- F. **SUBCONTRACTORS:** Contractors' certificate(s) shall include all subcontractors as insureds under its policies or Contractor shall furnish to the State of Arizona separate certificates and endorsements for each subcontractor. All coverages for subcontractors shall be subject to the minimum requirements identified above.
- G. **APPROVAL:** Any modification or variation from the insurance requirements in this Contract shall be made by the Department of Administration, Risk Management Section, whose decision shall be final. Such action will not require a formal Contract amendment, but may be made by administrative action.
- H. **EXCEPTIONS:** In the event the Contractor or sub-contractor(s) is/are a public entity, then the Insurance Requirements shall not apply. Such public entity shall provide a Certificate of Self-Insurance. If the contractor or sub-contractor(s) is/are a State of Arizona agency, board, commission, or university, none of the above shall apply.